



Atossa
G E N E T I C S

Endoxifen Clinical Update

February 1, 2018

Forward-looking Statements



Some of the information presented herein may contain projections or other forward-looking statements regarding future events or the future financial performance of the Company which the Company undertakes no obligation to update. These statements are based on management's current expectations and are subject to risks and uncertainties that may cause actual results to differ materially from the anticipated or estimated future results, including the risks and uncertainties associated with preliminary study results varying from final results, estimates of potential markets for drugs under development, clinical trials, actions by the FDA and other governmental agencies, regulatory clearances, responses to regulatory matters, the market demand for and acceptance of Atossa's products and services, performance of clinical research organizations and other risks detailed from time to time in Atossa's filings with the Securities and Exchange Commission, including without limitation its most recent annual report on form 10-K, subsequent quarterly reports on Forms 10-Q and Forms 8-K, each as amended and supplemented from time to time.



Atossa Oral Endoxifen May Solve the “Tamoxifen Delay”

Endoxifen Source	Time to Steady State
Oral Tamoxifen (daily)	Approx. 50 to 200 days ⁽¹⁾
Atossa Oral Endoxifen (daily)	7 days

(1) <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3357105/>



Oral Endoxifen may solve the “Tamoxifen Delay”

- Low Endoxifen levels in breast cancer patients who take oral tamoxifen correlate with an increased risk of developing new tumors or recurrence
- Steady-state of Endoxifen in the serum as a metabolite from daily oral tamoxifen occurs approx. 50 to 200 days from the initiation of dosing (depending on the metabolism capabilities of the patient's liver)
- Steady-state of Endoxifen in the serum derived from Atossa's oral Endoxifen occurs in seven days

Atossa Oral Endoxifen may provide Endoxifen levels weeks or months earlier than Tamoxifen



- Atossa Genetics Overview
- Endoxifen Clinical Update
- Upcoming Milestones



Atossa Genetics Overview

About Atossa (NASDAQ: ATOS)



- Clinical-stage company
- Novel pharmaceuticals
- Novel drug delivery methods
- Breast cancer & other breast conditions





Recent capitalization improvements:

- Cash at Sept. 30, 2017: \$2.8M
- Capital raise Dec. 20, 2017: \$1.4M
- Capital raise Oct. 30, 2017: \$5.5M
- Warrants from Apr. 2017 financing: all exercised



Drug Programs Using our Proprietary Endoxifen:

- **Topical Endoxifen** - For mammographic breast density (MBD) reduction
- **Oral Endoxifen** - For “tamoxifen-refractory” patients



Two Programs Using Proprietary Microcatheter Technology:

- **Microcatheters for Transpapillary CAR-T Delivery:**
(TRAP CAR-T) – In R&D phase with goals of reducing toxicity, improving efficacy and the potential of T-cells migrating along the lymphatic pathway
- **Intraductal Microcatheters for Drug Delivery:**
Enrollment underway in Phase 2 study for delivery of fulvestrant for treatment of ductal carcinoma in-situ (DCIS) and breast cancer



Topical Endoxifen for MBD

- No FDA approved treatment
- 10 million women⁽¹⁾

Oral Endoxifen for Refractory

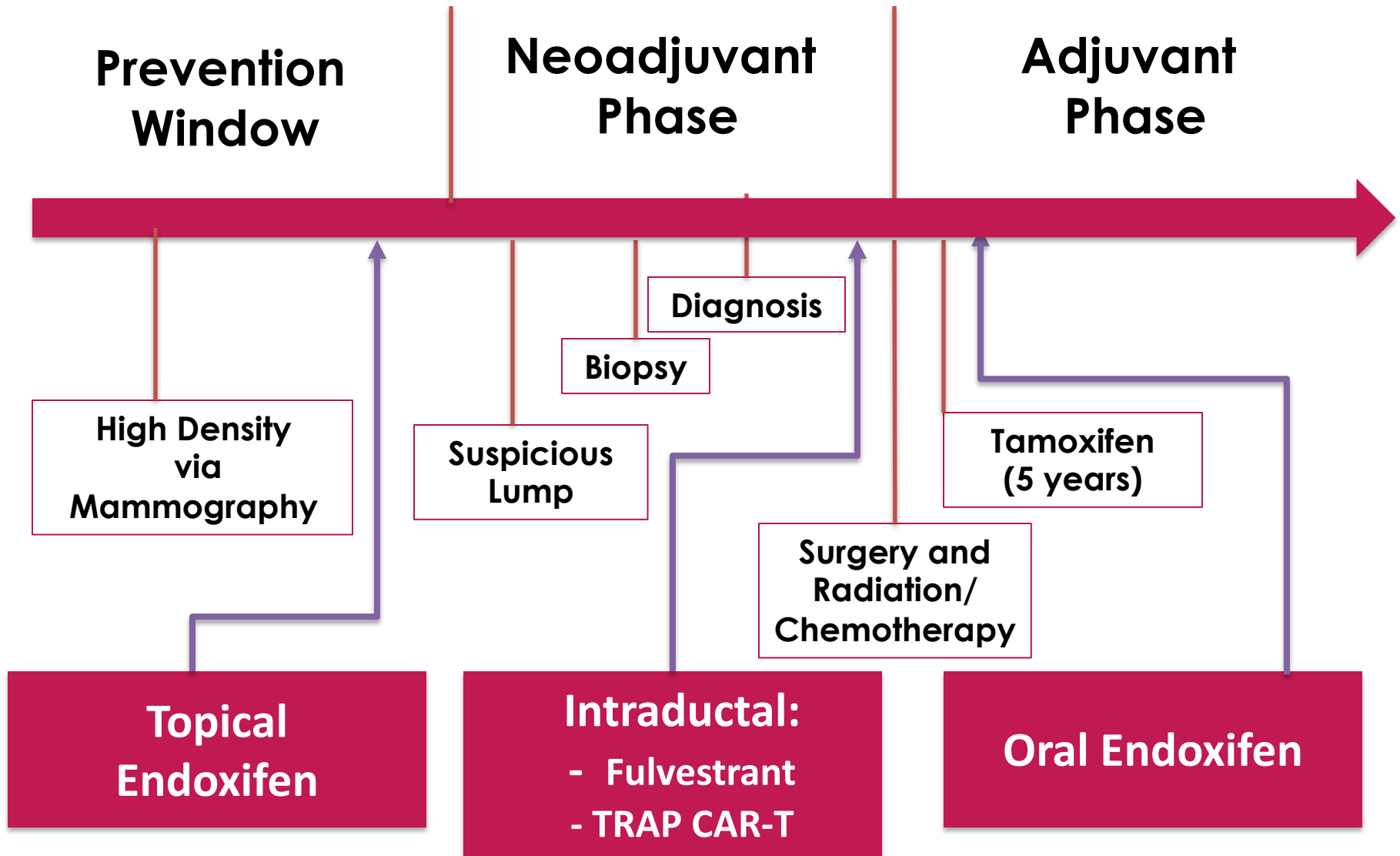
- Up to 500,000 tamoxifen patients under-treated (too-little Endoxifen)^(2, 3)

Intraductal Microcatheters

ATOS microcatheter technology may:

- Increase drug to tumor ratio
- Improve efficacy
- Reduce toxicity
- CAR-T cells may follow lymphatic migration of cancer

Breast Cancer Timeline





Oral Endoxifen

Tamoxifen Metabolites



Tamoxifen has many metabolites; however, only three have an estrogen-receptor inhibitory effect; a potential limitation for tamoxifen efficacy

Altered availability of active tamoxifen metabolites regulated by drug-metabolizing enzymes such as CYP2D6 can cause tamoxifen resistance

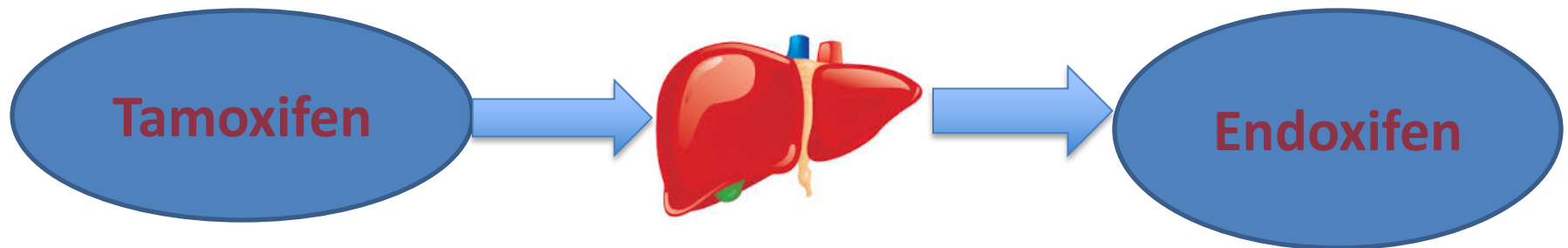
Endoxifen is the primary metabolite responsible for the overall effectiveness of tamoxifen

Compound	Plasma Level (nM)	IC ₅₀ Estrogen Receptor Effect (nM)	PL/IC ₅₀
Endoxifen	29.1	3	9.7 (97%)
4-OH-Tamoxifen	5.8	7	0.8 (8%)
3-OH-Tamoxifen	0.7	94	<0.01 (0.1%)

1. <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3794521/figure/F003/>
<https://www.pharmgkb.org/literature/14913056>

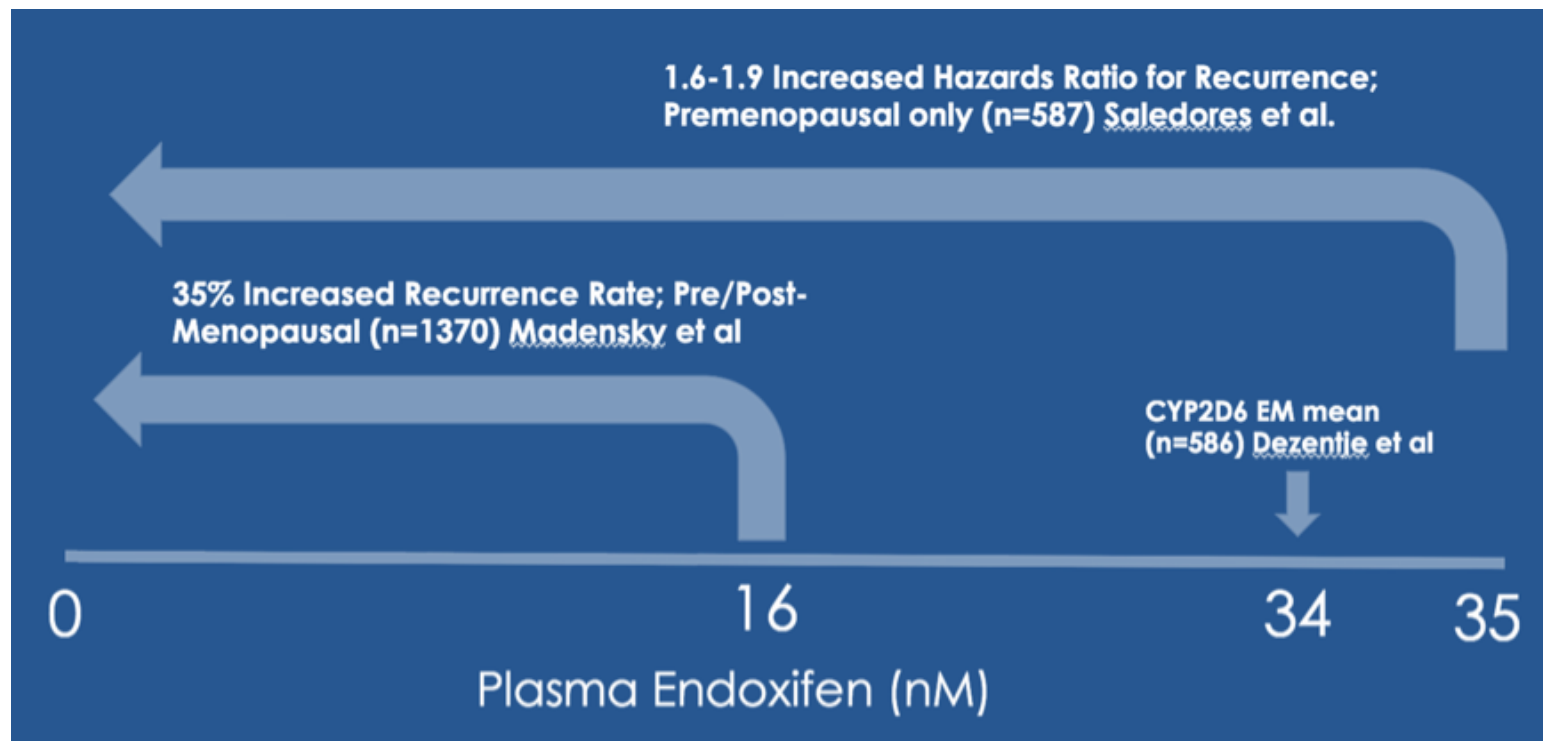
2. Murdter et al, Clin Pharmacol Therap. 2010 3.

- Most active metabolite of tamoxifen
- Tamoxifen has been widely studied
- Tamoxifen is a pro-drug
- Up to 50% of patients can't make enough Endoxifen⁽¹⁾





Low Endoxifen correlates with increased risk of breast cancer



- 1. J Natl Cancer Inst 2011;103:744–752 2. Cuzick J, et al. J Natl Cancer Inst 2004 3. <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3081375/>

Why Endoxifen?



- Low levels of circulating Endoxifen during tamoxifen adjuvant therapy correlate to an increased risk of recurrent or new breast cancers
- Identified as an independent risk factor
- Known and unknown causes for low endoxifen levels during tamoxifen therapy
- Most active tamoxifen metabolite
- It may save more lives



- **Tamoxifen Treatment Delay**

- 100% of patients get no treatment effect when just starting tamoxifen

- **Tamoxifen Refractory Patients**

- Up to 50% of patients fail to achieve therapeutic endoxifen blood levels ever
 - Approximately 30 nM is therapeutic threshold
- Only option is aromatase inhibitors
 - Significant adverse drug effects

Large Market Opportunities



The Need: Breast Cancer Statistics

- 250,000+ cancers and 60,000 DCIS in U.S. in 2017
- 40,000+ deaths in U.S. in 2017
- 15% of BC are triple negative; 3x deadlier in 5 years

Endoxifen: \$1B U.S market

For treatment and chemoprevention of breast cancer
(Defined Health 1/17)

Intraductal Fulvestrant: \$800M U.S. market

in DCIS pre-surgery and replacement to surgery
(Defined Health 1/17)

TRAP CAR-T: TBD U.S. Market

Triple neg. – 37k patients/yr.; can't use hormone therapy



Phase 1 Study

Final Study Conclusions



All study objectives successfully achieved

- **Safety:** There were no clinically significant safety signals and no clinically significant or serious adverse events in participants receiving oral Endoxifen.
- **Tolerability:** Oral Endoxifen was well tolerated at each dose level throughout the study.
- **Pharmacokinetics:** Oral Endoxifen yielded blood levels that met or exceeded the published therapeutic levels in the adjuvant setting in breast cancer patients



Atossa Oral Endoxifen May Solve the “Tamoxifen Delay”

Endoxifen Source	Time to Steady State
Oral Tamoxifen (daily)	Approx. 50 to 200 days ⁽¹⁾
Atossa Oral Endoxifen (daily)	7 days

(1) <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3357105/>



Atossa Oral Endoxifen may solve the “Tamoxifen Delay”

- Low Endoxifen levels in breast cancer patients who take oral tamoxifen correlate with an increased risk of developing new tumors or recurrence
- Steady-state of Endoxifen in the serum as a metabolite from daily oral tamoxifen occurs approx. 50 to 200 days from the initiation of dosing (depending on the metabolism capabilities of the patient's liver)
- Steady-state of Endoxifen in the serum derived from Atossa's oral Endoxifen occurs in seven days

Atossa Oral Endoxifen may provide Endoxifen levels weeks or months earlier than Tamoxifen

Pharmacokinetics Summary

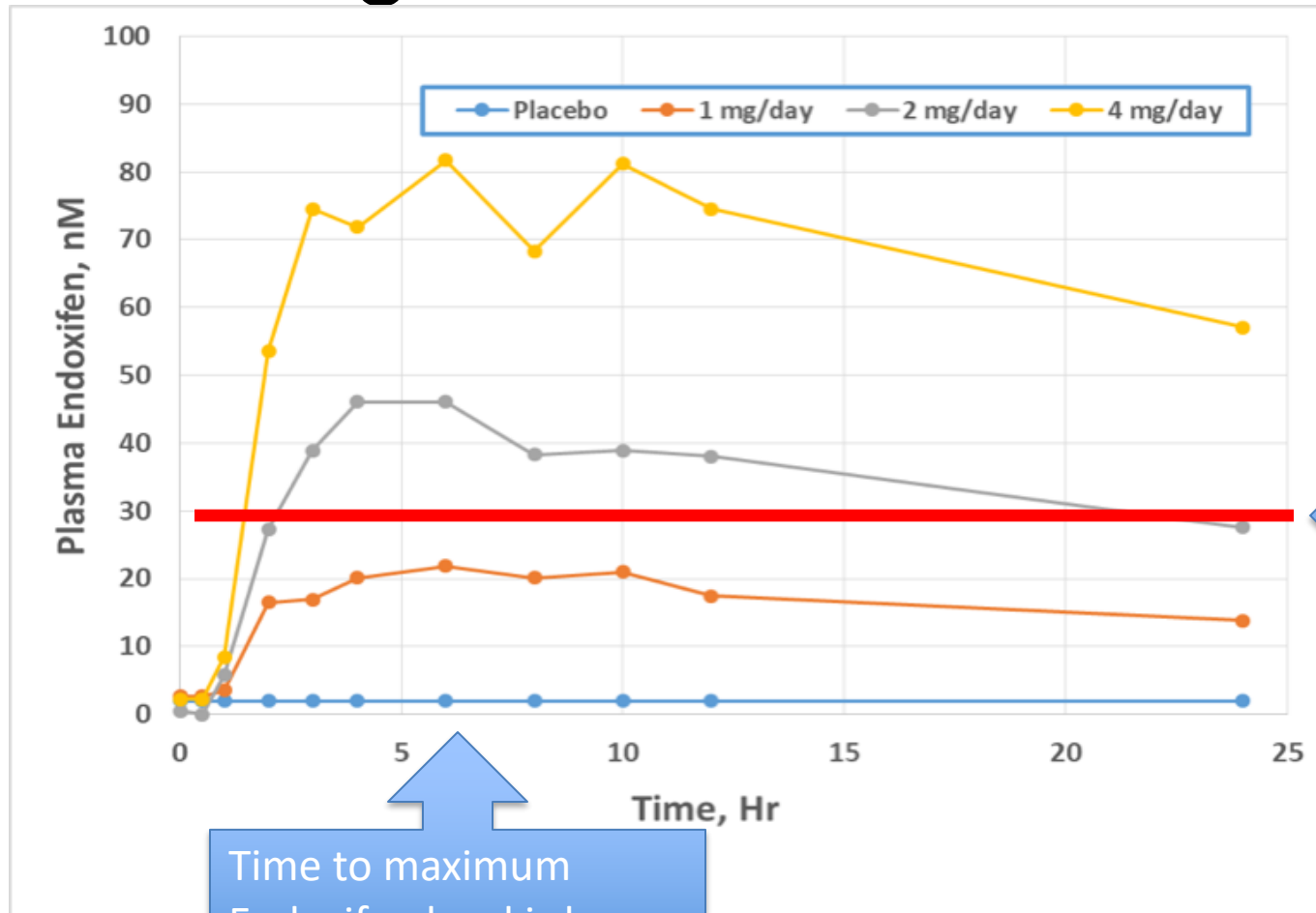


Oral Endoxifen yielded blood levels that met or exceeded the published therapeutic levels in the adjuvant setting in breast cancer patients.

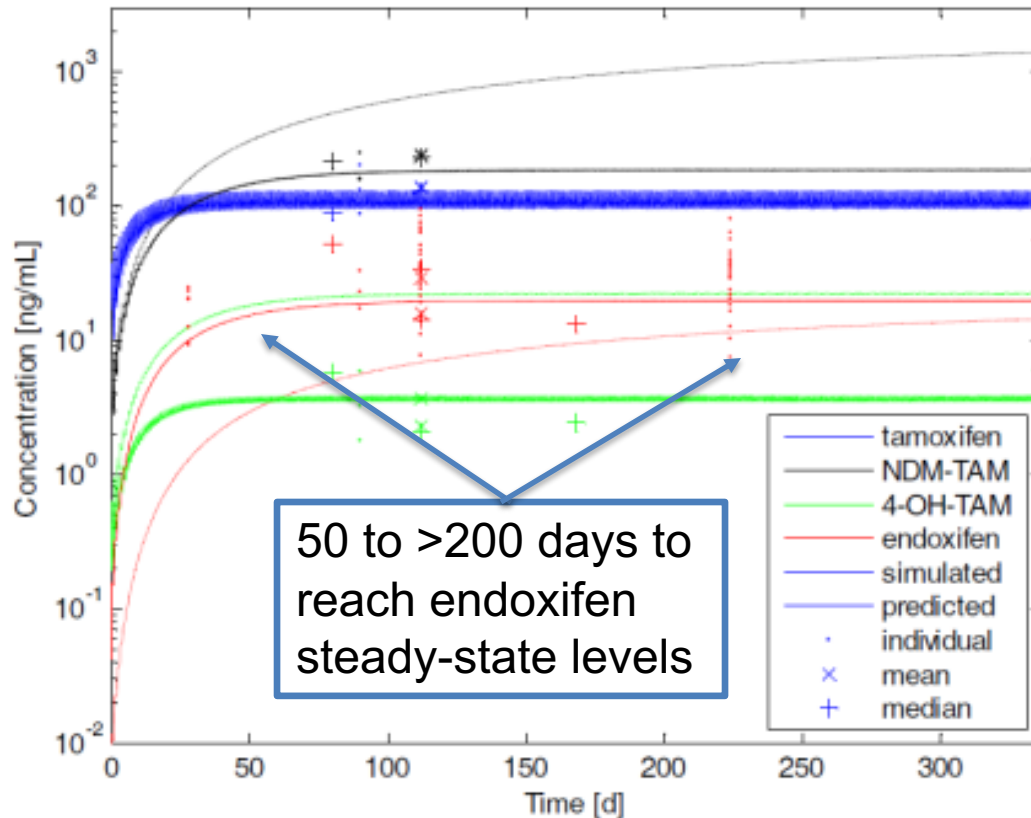
Both the extent and the rate of endoxifen delivery to the systemic circulation is therapeutically attractive



Single Dose Pharmacokinetics



Oral Tamoxifen Yields Much Slower Blood Levels of Endoxifen



The difference is
metabolizer status

Reference: <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3357105/>

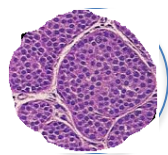


Why Are Rapid Blood Levels Important?

Endoxifen/Tamoxifen – Treatment Timeline

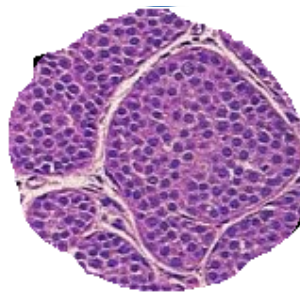


This is 25th percentile on breast cancer growth rate in women 50-59, as measured by mammography⁽¹⁾

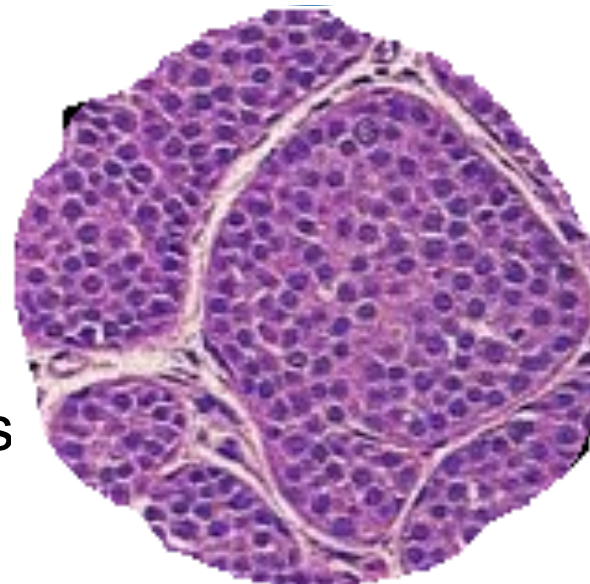


29 Days

Oral Endoxifen



+29 Days



Oral Tamoxifen



(1) <https://breast-cancer-research.biomedcentral.com/articles/10.1186/bcr2092>

Upcoming Milestones



Oral Endoxifen: Phase 2 study for patients refractory to Tamoxifen is planned to open in Q1 '18



Topical Endoxifen: Phase 2 study of MBD to open in Q1 '18 with Karolinska Institute Investigator in Stockholm



TRAP CAR-T - Seeking partners



Seasoned Management



Steven Quay,
MD, PhD
Chairman,
CEO and
President



Kyle Guse, CPA,
ESQ, MBA
CFO and
General
Counsel



Janet Rose Rea,
MSPH, RAC
Sr. VP Regulatory,
Quality and
Clinical Affairs



Atossa
GENETICS

NASDAQ: ATOS