

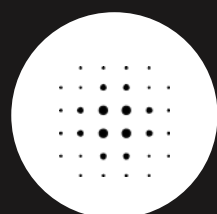


# CORRELATE ENERGY

Capitalizing on America's Unstoppable Decentralized Energy Trend.



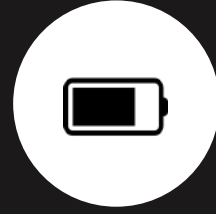
Solar Power



Microgrids



Fleet Electrification



Battery Storage



Energy Efficiency

**OTCQB: CIPI**  
Q4 2023

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This presentation includes certain estimates, projections and forward-looking statements provided by the Company with respect to the anticipated future performance of the Company. Such estimates, projections, and forward-looking statements reflect various assumptions of management concerning the future performance of the Company, and are subject to significant business, economic, and competitive uncertainties and contingencies, many of which are beyond the control of the Company. Forward-looking statements may be identified by the use of forward-looking terminology such as “should,” “could,” “may,” “will,” “expect,” “believe,” “estimate,” “anticipate,” “intends,” “continue,” or similar terms or variations of those terms or the negative of those terms. All estimates, projections and forward-looking statements are management’s present expectations of future events and are subject to a number of risks and uncertainties that could cause actual results to differ materially from those described in the estimates, projections and forward-looking statements. These estimates, projections and statements appear in a number of places in this presentation and include statements regarding the intent, belief or current expectations of the Company. Estimates, projections and forward-looking statements are merely our current predictions of future events. Readers are cautioned that any such estimates, projections and forward-looking statements are inherently uncertain, are not guarantees of future performance and involve risks and uncertainties. Actual results may differ materially from our predictions. There are a number of factors that could negatively affect our business and the value of our securities, including, but not limited to, fluctuations in the market price of our common stock; changes in our plans, strategies and intentions; changes in market valuations associated with our cash flows and operating results; the impact of significant acquisitions, dispositions and other similar transactions; our ability to attract and retain key employees; changes in financial estimates or recommendations by securities analysts; asset impairments; decreased liquidity in the capital markets; and changes in interest rates. Such factors could materially affect our Company’s future operating results and could cause actual events to differ materially from those described in estimates, projections and forward-looking statements relating to our Company. Accordingly, there can be no assurance that such estimates, projections and forward-looking statements will be realized. The actual results may vary from the anticipated results, and such variations may be material. No representations or warranties are made as to the accuracy or reasonableness of such assumptions or the projections or forward-looking statements based thereon. In light of these assumptions, risks and uncertainties, the results and events discussed in the estimates, projections and forward-looking statements contained in this presentation might not occur. You are cautioned not to place undue reliance on the estimates, projections and forward-looking statements, which speak only as of the date of this presentation. The Company is not under any obligation, and it expressly disclaims any obligation, to update or alter any estimates, projections or forward-looking statements, whether as a result of new information, future events or otherwise except as may be required by applicable law. The Company urges readers to carefully review and consider the various disclosures the Company makes in its reports filed with the Securities and Exchange Commission that attempt to advise interested parties of the risks, uncertainties and other factors that may affect the Company’s business, including the risk factors included in its Annual Report on Form 10-K for the year ended December 31, 2022 under Part I, Item 1A. “Risk Factors.”



# Executive Summary

Exchange	OTC Markets
Symbol	OTCQB: CIPI
Business Focus	Renewable Energy
Market Cap	\$30,197,282
Common Stock	37,133,197
Convertible Notes Payable	\$3,474,950
Warrants Outstanding (Vested)	11,216,254
Options Outstanding (Vested)	3,057,754
Options Outstanding (Unvested)	2,876,314

## Company Profile

- Correlate sells, develops, and implements clean energy solutions
- Offering customers a cost-effective and reliable clean energy option
- Providing services to commercial, industrial, and residential customers
- Achieving high growth by creating efficiencies in a fragmented market
- Scaling implementation through customer aggregation via M&A strategy

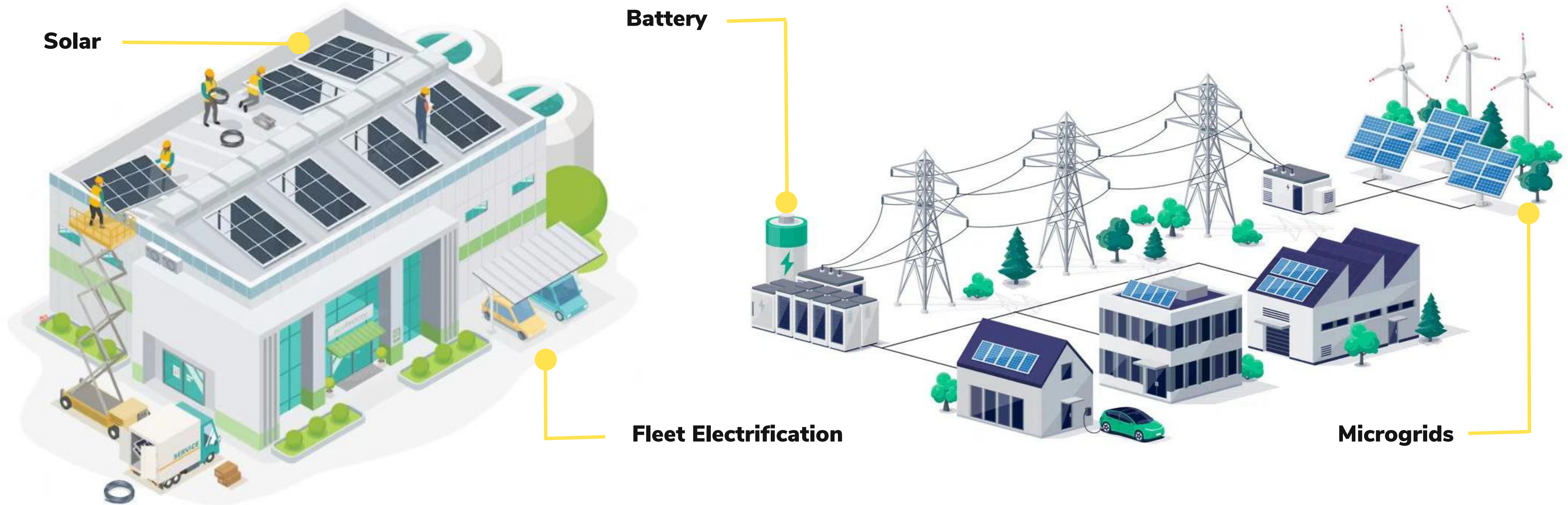




**Correlate sells, develops, and implements clean energy solutions for commercial, industrial, and residential customers.**



Providing localized solar power generation, energy storage, and electric vehicle charging solutions nationwide.



**The renewable energy sector is highly fragmented because clean energy firms typically specialize in one area of the market, adding complexity and a poor customer experience.**

Clean energy fragmentation hinders profits and scaling with complexity and inefficiencies.



Correlate owns the entire lifecycle from beginning to client benefit

Develop Finance Build Maintain

Develop Finance Build Maintain

Company #1 Company #2 Company #3 Company #4

The other option is a fragmented alternative with a poor customer experience



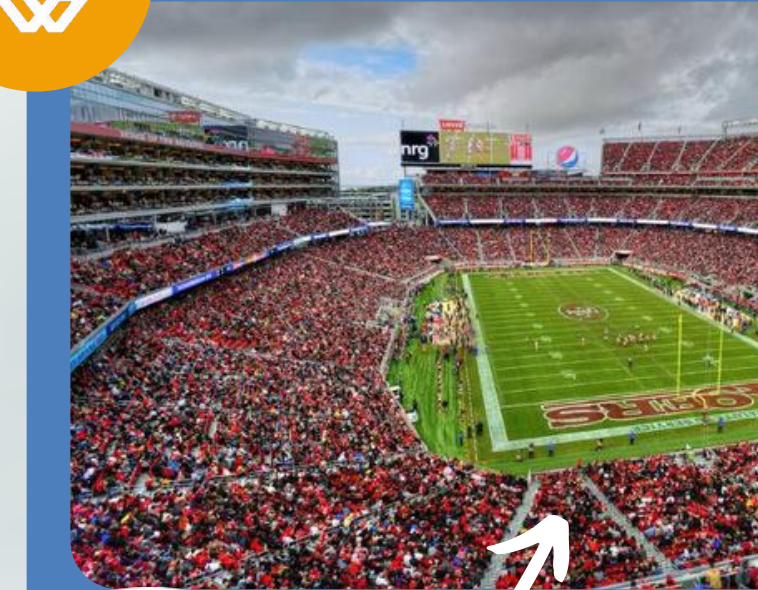




# Multi-Decade Experts

OTCQB: CIPI

Our executives are multi-decade experts who have worked with renowned global brands. Collectively, the team has developed, financed and deployed over \$2B in clean energy projects.







**Fred Margulies**

Vice President  
Continental Envelope

“

Our electrical costs increased 600% since moving in which made us interested in solar for an eco-friendly solution to our electric costs. Collaborating with Correlate, we analyzed and found this project made economic sense.

”

Successfully executing contracts nationally.  
Our clients are global brands.



WATCH NOW



One of Illinois's Largest Rooftop Solar Projects



Headquarters Solar and EV for National Chain



Headquarters Solar for Global Manufacturer





The Energy Grid in the United States is  
insufficient for the booming clean energy trend.

## The US solar industry is expected to nearly triple in size in the next five years

In the long run, it's difficult to achieve widespread central electricity generation from renewable sources because of the inadequate transmission lines and infrastructure required.



# Economic Drivers of Long-Term Growth



1

## Increased Demand for Clean Power

Wood Mackenzie expects the US solar industry to nearly triple in size over the next five years.

2

## Electrification of Everything

Growing demand for the electrification of both building infrastructure and vehicle fleets.

3

## Energy Independence and Resiliency

Energy storage allows solar power to provide electricity day and night, even during grid outages.

4

## Government Incentives

The Inflation Reduction Act with \$1.2 trillion in tax credits for 10 years of market support.



Decentralized systems are needed to meet demand.

**Therefore, over the next decade and beyond, renewable energy growth will be primarily via decentralized systems.**

Grid disruptions drive solar and battery adoption, boosting microgrid demand. Microgrids offer resilient, independent power with combined natural gas and solar generation.

**Decentralized System:** a localized energy system that can operate independently or in connection with the main power grid.







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**Correlate Energy Corp.**

## Rapid Growth in a Booming Market



### **Decentralized Energy Experts**

A trusted team of multi-decade experts



### **A Consolidator in the Industry**

Strategically positioned to consolidate a fragmented industry



### **Three Pronged Strategy**

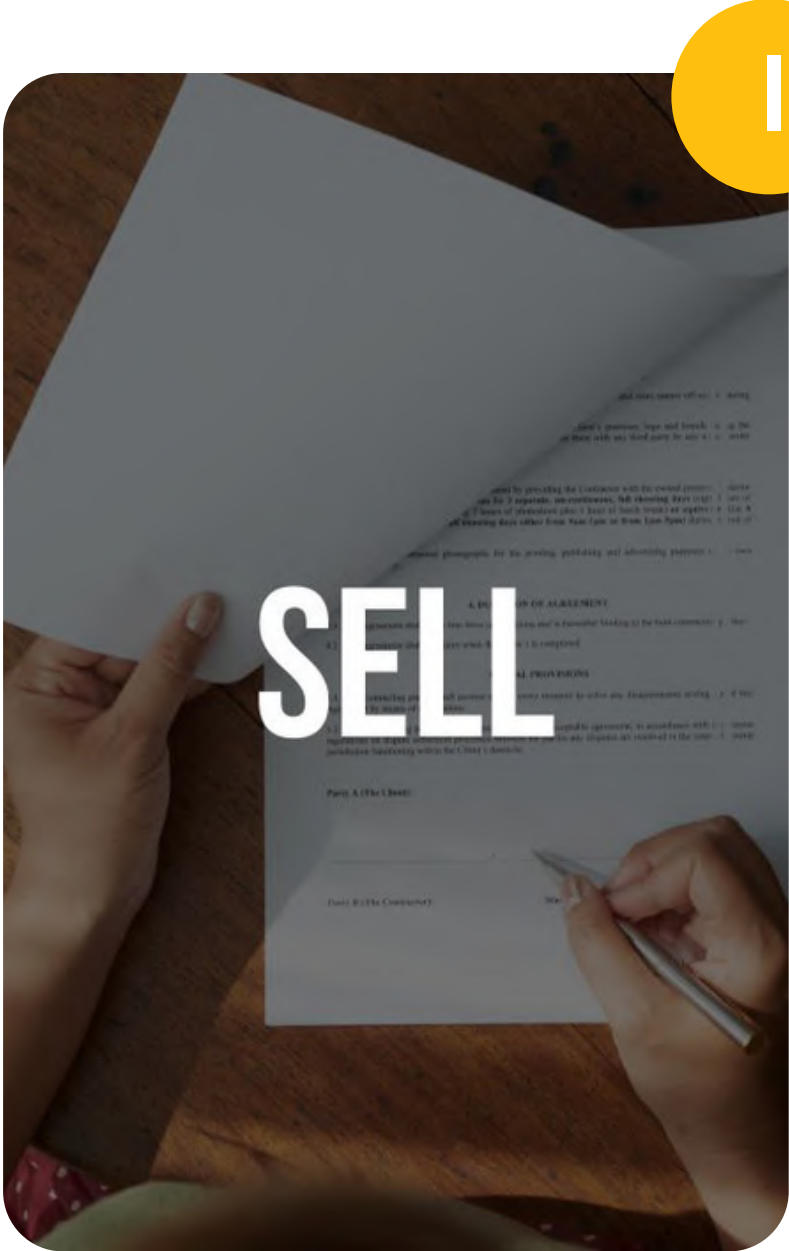
Aimed at creating shareholder value from this trend





# Three Pronged Strategy

Driving Shareholder Value



Correlate seeks to finance, develop, and profitably sell localized clean energy solutions and microgrids to industrial, commercial, and residential customers.

Correlate plans to retain ownership of some of these energy systems and thereby realize ongoing, reliable cash flow.



Correlate seeks to acquire proven renewable energy companies and projects in order to exponentially grow earnings per share for investors.





Total pipeline  
\$532M

Accurate as of Q4 2023





**\$152,697,400**

# Immediate & Active Projects



\$32.3M

\$44.9M

\$52.5M

\$22.8M

Opportunities

Pre-Development

Development

Construction





**Correlate's management and board are industry experts who've successfully financed and developed \$2 billion+ in clean energy projects.**



**Todd Michaels**  
CEO

Todd is an accomplished business leader who specializes in creating business strategies, technology solutions, and innovative ideas. He founded Correlate and held leadership roles at NRG Solar and SunEdison, showcasing his exceptional skills in strategic thinking and innovation.



**Johan Themaat**  
VP of Finance/CFO Nominee

Johan Themaat, an energy sector leader with a distinguished career at Mission Energy, NGL Energy Partners, and Royal Bank of Scotland, brings expertise in finance, M&A, and sustainable energy. His track record in capital raising and strategic execution positions him as a valuable asset for Correlate's success, while his passion for clean energy fuels innovation in renewables.



**Dave Bailey**  
CRO

With over 15 years of experience in executive sales, supply chain management, and energy efficiency, Dave has played a key role in driving success. At Wesco, Dave demonstrated his innovative approach by creating and launching the Transformation Services team.



**Jed Freedlander**  
Chief Development Officer

Jed is a well-known leader in infrastructure development, having played a key role in the development or advisory of several of the most prominent P3's in the US. His focus is on creating sustainable, resilient, and intelligent infrastructure that provides long-term benefits to neighboring communities.



**Roger Baum**  
Executive VP Operations

Roger is a highly respected builder, developer, and advisor of government infrastructure projects across the United States. He has facilitated every aspect of turnkey project delivery, from legal structuring and financing to design and construction. To date, Roger has successfully sourced and led the implementation of over \$1B in projects.





**Correlate's corporate board of directors brings decades of experience with market leading firms in real estate, energy, public markets, and technology.**



**Jason Loyet**  
Corporate Development

Jason is a seasoned entrepreneur with 20+ years of experience in solar and cleantech software startups. He is a recipient of the US Department of Energy SunShot Catalyst Award and has successfully founded and sold two software companies in the streaming media industry.



**Eli Albrecht**  
Board Member

Mr. Albrecht's impressive career spans top legal firms known for M&A excellence. He's now a Partner at SMB Law Group LLP, after M&A roles at Gibson Dunn & Crutcher LLP and DLA Piper LLP. His transaction expertise and passion for sustainability make him a valuable addition to Correlate's board.



**Matt Flemming**  
Board Chairman

As the Chairman of the Board and Chief Business Development Officer at SMG Industries (OTCQB: SMGI), Matt has showcased exceptional leadership skills and boasts a rich background in finance, technology, and operations. SMGI, a transportation services company dedicated to achieving growth, greatly benefits from his expertise.



**Cory Hunt**  
Board Member

This seasoned entrepreneur has built an extensive international network with a focus on capital markets. Through P&C Ventures, which he co-founded with Peter Lacey, he is involved with 12 companies, including 9 direct investments. Their mission is to support and advise their invested companies to ensure growth and long-term success.



**Bob Powell**  
Board Member

The founder and CEO of Brightmark, this individual's passion for solving complex environmental problems with innovation and optimism drives their mission to leave the world a better place by changing how we see and manage waste. Prior to founding Brightmark, Bob worked in the energy industry.





Anticipate Impact.

Correlate Energy Corp.

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[correlate.energy](http://correlate.energy)