

# HEALTHCARE

[www.productsandservicesreview.co.uk](http://www.productsandservicesreview.co.uk)

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## Matters

### Could Your Dispensers be Spreading Infection?

Our British made products inhibit growth of MRSA, E.coli, Legionella, Salmonella and Mould by up to a PROVEN 99.9% and continue to control bacteria 24 hrs a day, 7 days a week.



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Bib Dispensers



Glove Dispensers



Glove+Apron Dispensers



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e: [sales@angloplas.co.uk](mailto:sales@angloplas.co.uk) t: +44 (0)1621 868 400



### ANGLOPLAS®: Technology in Plastic

Angloplas are a UK manufacturer who specialise in producing dispensers for the health and hygiene industry. Although these are designed to keep the workplace tidy and uncluttered they are, more importantly, built knowing the control of healthcare-associated infections (HCAIs) are a priority for healthcare providers, and who are employing a combination of infection prevention and control strategies, including hand hygiene, cleaning, training and the adoption of new technologies, to tackle the problem.

As a result, a wide range of infection

control products and technologies are emerging on the market, including antimicrobial technology. Angloplas' range of dispensers are produced in the world's first proven Antimicrobial PVC with silver ion technology and which is exclusive to Angloplas. This helps reduce the risk of cross infection by stopping the growth of bacteria and mould and works continuously for the lifetime of the product, reducing levels of bacteria such as MRSA, E Coli, Legionella, Salmonella and mould by up to 99.99%.

You can order Angloplas products

directly from its website by going to [www.angloplas.co.uk](http://www.angloplas.co.uk) and clicking Hospital, Health and Hygiene or view and/or download the latest catalogue and price list by using the Quick Response code.

NHS or account customers can order via an emailed purchase order.

Trade enquiries are welcome.

**Contact**  
T 01621 868400  
[info@angloplas.co.uk](mailto:info@angloplas.co.uk)  
[www.angloplas.co.uk](http://www.angloplas.co.uk)

### Blink Optician Management Software

Blink OMS was launched in 2011 to provide a simple, intuitive & affordable paperless system for independent opticians. Features include; Patient Recalls, Practice Diary, Clinical Data Recording, Dispensing and eGOS. Being completely web enabled, Blink OMS can be used on any device and from almost anywhere and so makes accessing your key practice information quick and easy.

The latest eGOS feature makes



submitting your GOS forms smooth and (relatively) painless. Used by both high street and domiciliary opticians, the system has so far been used to submit over 200,000 GOS forms to PCSE.

Now with over 150 users and prices

ranging from just £50 to £145 per month, Blink OMS is fast becoming the first choice for practices new to electronic record keeping, as well as being a highly recommended option for independent opticians looking to migrate from outdated desktop solutions. Ask the Blink team about switching from your current provider.

**For more information, please see website:**  
<https://blinkoms.co.uk>

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**THE STAIR CLIMBING COMPANY**

"Care UK have worked with The Stair Climbing Company for many years and I have found their service to be incredibly professional throughout. I would highly recommend them to all care groups"

Kevin Orme,  
Head of Facilities  
Management, Care UK

The Skyline stair climbers are a range of state-of-the-art stair climbing solutions from 'The Stair Climbing Company'. This type of stair climber will attach to an existing wheelchair (including electric). Used on inside/outside steps the Skyline benefits from features such as a digital display panel and a powered recline system. A single battery charge can run up to 900 steps!

Some of our clients include Carnival Cruise Ships, the World Heritage site of Bath, the Royal Borough of Kensington & Chelsea and the Open Golf.

[www.thestairclimbingcompany.com](http://www.thestairclimbingcompany.com)  
[info@thestairclimbingcompany.com](mailto:info@thestairclimbingcompany.com)  
**01787 379160**

### Towel off shampoo – No water required

The Nilaqua® no rinse, dry shampoo is a revolutionary shampoo, using specialist, towel off technology, requiring no water or rinsing. It is a perfect product for the healthcare industry: for people living with dementia, palliative care, stroke or those who have trouble bathing.



Furthermore, the towel off shampoo is a godsend, for people with sensory issues around hair washing, as no rinsing is required. The instructions are simple: apply the apple fragranced liquid directly to the scalp, massage in, to lift dirt, sweat and grease and then gently remove with a soft towel.

It is kind and gentle to the scalp, with its vegan-friendly, ethanol and paraben-free formula. It is a cost-effective alternative to shampoo caps and used regularly across NHS settings and care homes.

Customers love this product, with one reviewer hailing it, "A little miracle! The product was suggested by a health care assistant. She applied it for about 20 seconds, dried with a towel and two months of non-washing disappeared. The hair felt soft to the touch and light. Absolutely GREAT!"

Available in three sizes: 65ml, 200ml 500ml, it can be used for single-use infection control, pre and post-surgery hair care and longer-term homecare.

The Nilaqua® towel off shampoo is made in the UK, reducing unnecessary carbon emissions and with the bottle made from at least 30% recycled plastic, this is a wonderful, cost-effective, eco-friendly product.

Use NILAQUA20 – for 20% website discount.

See the entire range/reviews at: [www.nilaqua.co.uk](http://www.nilaqua.co.uk)

Search for us on LinkedIn and follow us on Twitter @hcm\_uk or download our iOS app



# HEALTHCARE ESTATES SHOW REVIEW – TOP EXHIBITORS

## Healthcare Estates: The UK's largest event for healthcare engineers and EFM professionals



Healthcare Estates 2022 took place at Manchester Central on 4th-5th October 2022.

The event saw its return, post-pandemic, to a live occasion, which was the biggest in its history with record numbers of visitors (approximately 5,000 across the two days), exhibitors and speakers including five keynote sessions.

There was a packed conference programme across the 4 Key Themes of Workforce, Engineering, Capital & Strategic Planning and Net Zero. Presentations covered a wide range of topics all of which demonstrated both the range of challenges being faced by the sector but also the rich vein of technical and specialist expertise and knowledge as well as innovation available to meet and support those challenges.

The exhibition provided a unique marketplace for visitors to meet and network with organisations who directly support the healthcare estates industry and almost half of the exhibitors in 2022 were IHEEM Company Affiliates.

There was also a record number of entries to the Healthcare Estates IHEEM 2022 awards and tickets for the prestigious ceremony and gala dinner at the Kimpton Clocktower Hotel quickly sold out.

Healthcare Estates continues to be the UK's largest event for healthcare engineers and EFM professionals bringing together and providing the opportunity to network to all those involved in the planning, design and build alongside the management and maintenance of all aspects of the healthcare estate. It will once again take place at Manchester Central on 10th-11th October 2023.

This is our pick of the best exhibitors from last year's event, listed here in alphabetical order: Air Sentry, BSS Intelligent Solutions, Dupal UK, Kingsway Group, Lutz Jesco, Static Systems, The Nosh, Verna Group & Yewdale. Further details can be found below.

**For enquiries about how to exhibit or register to attend, please contact the team at: [healthcare@step-exhibitions.com](mailto:healthcare@step-exhibitions.com).**

**If you would like to be considered for the 2023 conference, you can submit a presentation summary via: [www.healthcare-estates.com/call-for-presentations-2023](http://www.healthcare-estates.com/call-for-presentations-2023)**

## BSS Intelligent Solutions

Ever wished you were better informed? Now you can be.

Intelligent Solutions is a data driven digital solution that provides a detailed understanding of a plant room's assets. Expected lifespan and condition, anticipated maintenance spend integrates the design and supply of replacement products for reactive or PPM upgrades.

Plant rooms are captured with 3D visualisation, managed and advised to provide a single source of truth for plant rooms through our bespoke and innovative platform.

**Contact Jon Addison, Director of Client Services for Intelligent Solutions,**  
T 07887 454698  
[intelligentsolutions@bssgroup.com](mailto:intelligentsolutions@bssgroup.com)  
[www.bssindustrial.co.uk](http://www.bssindustrial.co.uk)



## Kosmos by Kingsway Group

Kosmos Conscious Monitoring System by Kingsway Group was launched earlier this year, born out of insight and customer need. Whilst the CQC have not mandated use of alarmed doors and systems there is a growing number of NHS Mental Health Foundation Trusts investing in this area to increase detection of ligature attempts and to ultimately keep vulnerable service users safe in their care. In line with the questions Trusts have to answer when being inspected by the CQC, implementing a Conscious Monitoring System helps give practical solutions in answering 'Are they Safe,' 'Are they Effective' and 'Are they responsive to people's needs.'

The Conscious Monitoring System is easy to install and works in coordination with an already installed Kingsway alarmed Complete Door Systems or in new build projects where alarmed door systems are required. Set up, training and support are all provided as part of setting a team up for success and making it a positive addition to the working environment rather than feeling like an additional responsibility.

Benefits of Kosmos by Kingsway Group include:

- + Full geographical layout map on screen making it easier to identify where an incident has taken place
- + Healthcare Trusts have direct access to all



alarm and fault information. Data is easily filtered and reports produced which provides alarm information so that staff can identify trends. For example, alarms occurring at certain times of day or in particular rooms

- + CQC may request access to this historical alarm data during an inspection
- + Useful information for the mental health trusts for auditing purposes including analyzing sequences of events leading up to a ligature alarm
- + Useful for Kingsway engineers to interrogate fault alarm data in order to determine commonalities.

**To find out more about the benefits of the Kingsway Kosmos Conscious Monitoring System, please visit: <https://www.kingswaygroup.co.uk/kosmos>**



**Air Sentry**  
AIR PURIFICATION SYSTEMS

Air Sentry have pioneered Clinical Ventilation Solutions since 2000 and are widely used across the NHS and private healthcare settings. Designed for high risk pathogen areas such as Hospital Covid Wards, ICU and Cohort Wards.

It is a modular system which works on in room recirculation and hybrid ventilation models. It is the only known mix mode recirculating system which seeks to meet the requirements of HTM 03.01A. Complies with EN14644 part 3 for filtration and can accept 20-50% fresh air. +ve and -ve differential pressure options are available.

### Exceeds Air Dilution Requirements

The unique design means that it exceeds actual air dilution and mixing requirements. In an ICU room, the dilution effect is equivalent to around 60 air changes/hr, without the noise or air flow required to achieve this conventionally. Most rooms are maintained at ISO EN Level 8, equivalent, significantly cleaner than 'normal' hospital air.

### Attain Net Zero Carbon Emissions

The system can offer a way to reduce Ventilation Carbon Emissions by 70% which is a huge energy saving towards the goal of Net Zero.

### Manufactured in the UK

100% sourced and manufactured in the UK giving assurance of supply for spares and future support.

### Lifetime Value & Maintenance

Design life of 25+ yrs makes the system inherently sustainable and offers lifetime value. All units can be supplied with up to 10yrs warranty.

Contact details: [airsentry.co.uk](http://airsentry.co.uk) | [webrequest@airsentry.co.uk](mailto:webrequest@airsentry.co.uk) | 01666 818 087

## Yewdale: Shading and Screening Solutions



As an innovative manufacturer, Yewdale have designed a range of quality healthcare products, which are used in NHS hospitals, mental health trusts and other healthcare settings worldwide. The company are now a well-regarded supplier of anti-ligature systems, hospital curtains and cubicle tracks within the healthcare sector.

Yewdale are an approved NHS supplier of disposable curtains that separate beds in hospital wards, providing privacy and supporting infection control policies. Their disposable curtains are 100% recyclable and contain less plastic than competing curtains. Yewdale's patented design replaces plastic eyelets with hook hollows, saving up to 100 grams of plastic per curtain. Their reusable curtains and shower curtains are also popular in hospitals.

Yewdale also manufacture made-to-



measure cubicle tracks, which hold the curtains. Their cubicle tracks are NHS-compliant and feature self-lubricating roller runner hooks, which ensure the curtains glide across the track with ease.

Yewdale anti-ligature products help mental health trusts and other high-risk areas prevent suicide by replacing common ligature points

with safe alternatives. Most of Yewdale's anti-ligature products utilise load-release magnets, which allow the product to detach and safely fall to the floor if a downward force is exerted, thus preventing a ligature.

**T +44 (0)1268 570900**  
[enquiries@yewdale.co.uk](mailto:enquiries@yewdale.co.uk)  
[www.yewdale.co.uk](http://www.yewdale.co.uk)



## Where Care Meets Tech

For almost 60 years, we have been developing smart technologies that connect people and systems to provide safer, healthier environments for both staff and patients in the acute care setting.

As the world changes and care evolves, we have kept up with the changing needs. We started with a nurse 'call bell' in 1964, and now we provide hospital-wide, advanced care systems, connecting patients and caregivers to facilitate enhanced patient safety and improve workflow efficiency.

We are passionate about developing and implementing digital technologies that help healthcare teams care for their patients. We want to maximise the amount of time they have available to care, by reducing unnecessary distractions and minimising the number of non-value-added tasks.

Listening to our customers and understanding their challenges is essential to building the right solutions. At our headquarters in Wombourne, we regularly invite customers to our Education Centre which has its own 4-bed hospital bay. Here we can look at existing and prototype products in simulated nurse call scenarios. This near real-life environment helps to generate great discussion about how digital nurse call systems can evolve to help staff manage their patients in an increasingly challenging environment.

**To find out more about our Education Centre please call SSG's head office: 01902 895 551 | [www.staticsystems.co.uk](http://www.staticsystems.co.uk)**



## The new platform for macerator technology

Protecting patients, and caregivers against healthcare associated infections through a hands-free sluice room operation is vital to reducing infection rates and keeping those receiving care in bed bound healthcare settings safe.

The revolutionary Vernacare single-use human waste disposal system has been used by hospitals in the UK for over three decades. The fully sustainable system consists of medical pulp receptacles used to contain human waste being disposed of into a macerator located in a sluice room.

This year, Vernacare are launching their latest innovation in macerator technology, the Vortex Air.

Designed with sustainability at the forefront, the Vortex Air utilises a SmartFlow™ maceration system for optimum drainage, processing up to six disposable medical pulp items at a time, saving on valuable water and caregivers time. There are multi-cycle options to suit all facilities,



including an eco-mode using just 16 litres of water.

Design innovations in the latest model include advanced motor control and diagnostics tools to minimise any machine downtime. Foot sensor controlled Touchless Technology also reduces the risk of healthcare associated infections and the Vortex Air is the quietest full-size macerator Vernacare have manufactured at 62dBA.

Smarter diagnostics. Sustainable design. Superior performance.

**Contact us**  
**01204 529494**  
**nathan.shields@vernagroup.com**  
**www.vernacare.com**

## Lutz Jesco Chlorine Dioxide Generator

Most chlorine dioxide generators typically use 2 dosing pumps or peristaltic pumps to add hydrochloric acid and sodium chlorite into a reactor to produce a ClO<sub>2</sub> solution in the presence of water. The Lutz Jesco Easyzon D chlorine generator takes a totally new approach.

The Easyzon D vacuum preparation method provides users with a high level of operator safety and with micro flow meters being used, we have a highly accurate and constantly monitored metering method to dispense the precursor chemicals. This also eliminates the risk of accidents arising from pressurised chemical feed lines from precursor chemicals to the reactor.

Available in 5, 10, 20 and 40g/h sizes, Easyzon D 10 and 40g/h WRAS approved systems are always available ex-stock in our Coventry warehouse including chlorine dioxide analysers and gas warning units.



Systems have been supplied, installed and commissioned by partner companies working closely with Lutz-Jesco in hospitals, commercial buildings, hotels, nursing homes for legionella control in compliance with WRAS installation requirements and drinks manufacturing plants for process water disinfection. In some instances, pre-cursor chemical consumption has been reduced by 75%.

**T 02477 103306**  
**tosh.singh@lutz-jesco.com**  
**www.lutz-jesco.com/uk**

## Dupal's Showers now the industry favourite

The HTM & L8 ACoP compliance regarding the descaling of Showers has seen Estates departments over the last few years battling to keep up. The impossible task of making it to every asset to remove, descale, clean and refit the shower every quarter is one that has seen teams win or lose. More often the latter.

Dupal's Colour coded shower solution has been around for 7 years now and has become the go to product to solve this problem. They created a showerhead made with less plastic to reduce the amount of plastic being used and recycled. It excels in water hygiene due to being solely made of anti-microbial plastic, they designed out all the washers, screws and unnecessary biofilm attracting surfaces inside the head.

All the Estates team need to do is swap the units, it takes



seconds instead of hours. The best part is every head and hose made is sold with recycling included. All materials are sorted correctly by the company themselves and sent to the correct recycling streams. So everything is reused, nothing ends in Landfill. It truly is the perfect solution!

**Contact Dupal UK at:**  
**sales@dupaluk.com**  
**www.dupaluk.com**

## TRAINING & CARE MATTERS

### Specialists in delivering Health & Social Care courses

ELGee Training provides leading Health and Social Care courses in Hampshire, Sussex, Surrey and Essex. With over 25 years' experience in the managing of and training in residential homes, care homes and domiciliary care organisations for the elderly and those with learning disabilities, ELGee Training has a specialist training team who can help you choose from over 31 available courses.

These current courses are designed for people who work in the Health & Social Care sector and are a

combination of relevant and current information for your workforce based on the requirements of the regulating authorities. ELGee Training will write and deliver bespoke tailor-made courses for your requirements in order to provide the best training for you.

Most Popular courses, Moving & handling, First Aid & Fire Training, Safeguarding, Infection control, Person centred care, Specialist Courses. Effective Communication, and Food Hygiene, Health & Safety,

Oral Hygiene, End of Life care, Dementia care. Most courses can be a minimum of 3 hours and the maximum number of students should be no more than 15. All mandatory courses conform to the Skills for Care 'Care Certificate.'

**Contact**  
**T 023 9237 3857**  
**M 07949 940860**  
**enquiries@elgeetraining.co.uk**  
**http://elgeetraining.co.uk**



## W&P supporting Health and Social Care providers across the UK

**W&P has been supporting Health and Social Care providers with its business planning, compliance and training requirements since 2001, including:**

- Policies and Procedures for Domiciliary, Residential, & Clinical Service providers in England, Scotland & Wales.
- Policies and procedures for Learning Disability Services in England.
- Staff training packs – ie. Management of Medicines.
- Accredited on-line distance learning training courses.
- Compliance Audits/Mock Inspections
- Tender writing and Bid support
- CQC Registration Support
- General Business Advice and Guidance

### New for 2023!

- Updated CQC compliance webinar
- Values Led Recruitment and Retention Webinar
- Children's Policies and Procedures.



**For this and much more, please go to our website at:**  
**www.wandptraining.co.uk** or call us on **01305 767104**,  
**we are here to help.**





## HEALTHCARE MATTERS

### The leaders in customisable and bespoke Anti-Ligature Door Systems

With doors posing the greatest risk for ligature attempts in mental health environments, ligature resistant design is imperative.



At Kingsway Group, we are your partner in patient safety, here to support clinical teams in delivering effective care and to reduce risk for staff and service users alike.

Through extensive research with NHS Trusts to identify their needs, the Kingsway SENTRY Door is the UK's first complete pre-hung door system with a full door-edge ligature alarm – the most versatile door solution for mental health environments.

By owning our design, manufacture, and installation processes, we are uniquely adaptable in delivering bespoke solutions for our partners and ensuring their needs are met.

Contributing to the healing environment whilst reducing risk, the SENTRY Door is customisable in a range of finishes, with individual personalisation possibilities when paired with our renowned double-sided Secure Vision Panels.

The patented SwitchHinge allows clinical teams to overcome barricade situations quickly and safely, whilst the full door-edge monitor detects and announces an alarm to ligature attempts.

To find out why our Anti-Ligature and Anti-Barricade door systems are trusted on over 2,500 projects worldwide, head to: [www.kingswaygroup.co.uk](http://www.kingswaygroup.co.uk)

### Compact chair with a strong heavy statement

Poppif Contract Furniture are known for their experience supplying furniture into challenging environments. They have also recently achieved carbon neutral status for the business.

Looking at ways to stand out from the competition is in their DNA. So, it comes as no surprise they have launched the new 'Zante' compact chair with all the built in features you would expect for secure environments. These include fully boarded frame and underside, anti-tamper screws with minimal tight stitching and non-crevice areas. The sting in its tail is the weight coming in at 65kg and measuring just H800 x W490 x D580 x SH500mm to provide a small footprint.

This versatile chair can be used in a multitude of areas and is a welcome addition to their collection **Zante low back chair** ([poppifurniture.co.uk](http://poppifurniture.co.uk))

**Contact**  
T 01226 722139  
[sales@poppifurniture.co.uk](mailto:sales@poppifurniture.co.uk)  
[www.poppifurniture.co.uk](http://www.poppifurniture.co.uk)



### Timestrip builds on new indicator platform

Timestrip® has added to its recently announced neo platform with two new stocked products. The Freeze Alarm is designed for products that are sensitive to freezing, and provides a visible alert if the ambient temperature drops below 0°C for 30 minutes; it shows a further alert at 60 minutes. The Room Temp indicator monitors the range 15 to 25°C, and alerts at one hour.



Timestrip's new specialist indicators and the original product (right)

The two new indicators complement the first Timestrip neo product, the Fridge Alarm, which reacts at three temperatures and five time intervals. All the products

Timestrip neo is the latest platform for a range of single use temperature and time indicators that provide highly versatile operation at low cost. More accurate than liquid indicators, the electronic indicators have been

check temperatures around twice a minute, and are expected to be popular in food production applications including fresh fish, vegetables and meat. Serial numbers on every product provide for traceability in quality control systems. For longer life products such as wines and spirits, neo indicators can be used to monitor shelf life and aid stock rotation.

specially developed to combine ease of use with a very small and light form factor. All Timestrip neo indicators are suitable for pack level monitoring with both time and multiple temperature settings.

"The Timestrip neo platform technology can cover a very wide range of user needs," said Gabriel McGlynn, Chairman of Timestrip. "We have anticipated three of the most common applications with the Fridge Alarm and now the Freeze Alarm and Room Temperature indicators, and will hold them in stock for rapid despatch."

Other configurations of time and temperature are available to order.

More information at: <https://timestrip.com/electronic-indicators/timestrip-neo>

### Blaucomm

Cutting-Edge Leading Technology for Care Homes & Healthcare

We design, install & manage IT Network & Telecoms Solutions for care homes. But, we also manufacture our own assistance healthcare technology – smart messaging from Nurse Call systems, vital life signs monitoring, digital visitor management for GDPR visitor management, secure mobile device management and more. We're not just any old IT or Telecoms company. We're a care-focused team!

We don't just sell any old gizmos and gadgets because they sell well – we handpick our portfolio because they just work! Half the products we sell are innovations we've developed in-house to solve complex problems that care environments have all the time!

- + Fast, reliable Internet Access with backup connections



- + Full building WiFi fit for voice and video for hundreds of devices
- + Cost-effective smart telephone systems without the fuss
- + Nurse call alerts to smartphones for better care response and CQC ratings
- + Secure remote device management for smartphones and tablets
- + GDPR compliant digital visitor management system to replace paper books

T 03333 601 006  
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**We design, install & manage IT Network & Telecoms Solutions for care homes.**

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**We're not just any old IT or Telecoms company.**

**We're a care-focused team!**



**SUNKEN TRAMPOLINES**

Sunken Trampolines are the experts in providing trampoline solutions for schools, care institutions and families across the UK.

For a free consultation and site survey please contact us and we would be more than happy to help.

**Contact:**  
Joel: 07801 573278 / Angus: 07765 256537  
[sales@sunkentrampolines.co.uk](mailto:sales@sunkentrampolines.co.uk) / [www.sunkentrampolines.co.uk](http://www.sunkentrampolines.co.uk)





## The Pharmacy Show 2022 celebrates its 15th year running

Warmly welcomed back, The Pharmacy Show 2022 returned to Birmingham's NEC on the 16th-17th October, for one of the most anticipated get togethers for the all those involved in the healthcare profession.

The organisers were thrilled to bring together so many members of the industry – offering inspiring new content, training courses and helpful resources for improving patient care. The event was a huge success and gave many exhibitors a platform to promote their products and solutions as well as giving visitors access to the best educational content and multiple networking opportunities.



### 200+ expert speakers

With the loom of COVID-19 still in the air, exhibitors and visitors were happy to continue face-to-face networking with customers and brands, building new relationships and showcasing/demonstrating their

new products and services. Exhibitors experienced two successful days of business and networking with products covering a broad range of categories – from automatic dispensing to skincare, pharmacy software, education and training.

### 150+ educational speaker sessions

At this year's show, the conference program was inundated with industry professionals who delivered industry related keynote sessions across all nine theatres. With the fast emergence of Strep A towards the end of last year, The Pharmacy Show 2022 also offered a Strep A Test and Treat Service that involved

many training workshops throughout its opening hours for anyone who wanted to register.

The next edition of The Pharmacy Show will be taking place on Sunday the 15th and Monday 16th of October 2023 at The NEC in Birmingham.

This is our second pick of the best exhibitors from last year's event, listed here in alphabetical order: Get Clara & PeplBio. Further details can be found below.

**Contact**  
[www.thepharmacyshow.co.uk](http://www.thepharmacyshow.co.uk)

## PeploBio Becomes an End-To-End Provider for Regulatory Services of In Vitro Diagnostic Devices

PeploBio, a leading clinical research organisation (CRO), is celebrating a milestone achievement in becoming an end-to-end provider for regulatory services of in vitro diagnostic devices. With the establishment of international links, PeploBio now offers comprehensive regulatory consulting services to medical device manufacturers, including Clinical Performance Evaluation Studies that assess the safety and performance of medical devices.



with evidence that identifies areas of improvement for research and development purposes. PeploBio's molecular and immunoassay technologies enable them to provide full clinical evaluation services, including designing and writing the Study Plan, sourcing clinical samples, compiling a systematic literature review, limit of detection calculations using reference material, and performance comparisons against a gold standard.

"Our commitment to providing high-quality regulatory consulting services has helped numerous manufacturers achieve regulatory approval, ensuring

patient safety and success in a highly competitive field," says Nico Lambri, the founder of PeploBio. "Our experienced team of PhD and HCPC registered scientists help companies navigate the regulatory process with ease, saving time and resources while ensuring compliance. We have supported many companies with rapid tests, POCT devices, molecular assays, and immunoassays, and our expertise in regulatory compliance ensures that all requirements are met."



**Contact Jack Purvis,**  
Commercial Manager,  
T +44 (0)7802 630847  
[jpurvis@peplbio.co.uk](mailto:jpurvis@peplbio.co.uk)  
[www.peplbio.co.uk](http://www.peplbio.co.uk)

## Clara: Turbocharge your pharmacy



Ditch the paper and go electronic with your CD Register record keeping. With Clara, you can search through your registers to find entries for specific patients, booking ins of stock, destructions. Clara also has a guided stock check feature, allowing you to only check the stock for drugs that need it. Saving you even more time.

When making a supply entry, Clara can even autocomplete patient and prescriber details, increasing accuracy and



reducing the time required to make entries.

Taking this automation, further Clara integrates with Positive Solutions Analyst and RxWeb, reducing the time taken to make entries to mere seconds. Dispense a drug in Analyst or Import a report from RxWeb and the entries will be in a Pending Entries queue. Then check

that the entries look correctly and sign them. This not only makes making entries faster, it increases clinical accuracy since the Pending Entries match dispenses.

Try Clara now with a free 30-day no-obligation trial.

Don't take our word for it, our customers have this to say, "It's such a great service and helped us be more efficient."

"Saves a lot of time not having to drag big CD registers to and from the CD cupboard."

**hello@getclara.uk**  
<https://getclara.uk>

# HETT SHOW REVIEW – TOP EXHIBITORS

## Healthcare excellence through technology

HETT Show was thrilled to return to the ExCeL London on the 27th-28th September 2022. HETT Show is designed to usher in a new era of digital health transformation, helping visitors to deliver better patient experience and operational efficiencies through education and networking opportunities.

The HETT Show opened its doors to queues of digital health experts and influencers all raring to get inside the event to enjoy the free CPD accredited educational sessions, activities and multiple networking opportunities with over 100 innovative suppliers.



Healthcare Excellence Through Technology

Over 200 expert speakers delivered industry-related seminars and sessions that explored the systems and infrastructures that enable a data-driven NHS, supporting an ecosystem through meaningful

implementation of the latest technology and software.

All sessions were packed out and visitors were

buzzing to get amongst some of the best in the industry. The session topics included Culture & Implementation, a Digital Maturity Forum, Digitally Empowered, Gallery Room Activities, Infrastructure & Data Architecture, and Integration & Interoperability.

HETT returns this year to London's ExCeL on the 26th-27th September 2023. This is our pick of the best exhibitors from last year's show: Involve & PRSB. Further details can be found below.

[www.hettshow.co.uk](http://www.hettshow.co.uk)

**Involve are a leading provider of healthcare audio visual and video conferencing solutions that focus on security & reliability**

- Meeting spaces
- MDT technology
- Microsoft Teams Rooms
- Digital Signage
- Education Centres
- [hello@involve.vc](mailto:hello@involve.vc)

Please visit [www.involve.vc](http://www.involve.vc)

## The Professional Record Standards Body (PRSB)

The Professional Record Standards Body (PRSB) is a not-for-profit, community interest company that develops and supports adoption of information standards for care records to improve the safety and quality of health and social care, by getting the right information in the right place for the right people at the right time.



We are a membership organisation, and our 82 members represent health and care professionals (royal colleges, social care organisations), people who use health and care services (patient representative groups), industry and system suppliers, the devolved administrations and regulators.

PRSB has published more than 25

standards including the Core Information Standard for Shared Care Records that has been adopted by integrated care systems (ICSs), standards for personalised care, About Me, standards for long-term conditions such as diabetes, end-of-life care, integrating health and social care as well as transfers of care, and medicines optimisation. These are in increasingly

widespread use and are demonstrating benefits to users.

Our Standards Partnership Scheme is helping health and care providers and suppliers accelerate implementation of standards, providing the foundations of interoperability. Partnering with PRSB demonstrates commitment to standards and our conformance assessment process. Our Quality Mark provides independent evidence of best practice to customers, system leaders, commissioners and regulators.

**T 020 4551 5225**  
[info@theprsb.org](mailto:info@theprsb.org)  
<https://theprsb.org>

## The leading provider of healthcare audio visual and video conferencing solutions



Involve are a leading provider of healthcare audio visual and video conferencing solutions that focus on security and reliability. In the last 14 years, Involve have installed innovative solutions in over 100 MDT rooms, meeting rooms, education centres and lecture theatres across the NHS and private healthcare.

Involve collaborated with Mid Yorkshire Hospitals NHS Trust as they were facing problems with their video conferencing

estate, due to aging and unsupported audio-visual equipment that needed a complete overhaul. The Trust wanted improved quality of video and sound in MDT and boardroom meetings, and improved user experience within the lecture theatre environment.

Based on this brief, Involve undertook an extensive project to upgrade the meeting spaces across their three sites. The project spanned to 29 rooms including two education centres, two lecture theatres and specialist MDT rooms. All meeting spaces work with Microsoft Teams and have the

added benefit of bring-your-own-device connectivity.

"Each of our requirements for this project were met by Involve," says Gareth Cinnamon, Digital Programme Manager at Mid Yorks. "Our MDT meetings now run much smoother, which has been confirmed by clinicians' onsite and those attending off site. Having available support from Involve is very reassuring."

**T 0330 088 3475**  
[hello@involve.vc](mailto:hello@involve.vc)  
[www.involve.vc](http://www.involve.vc)



## CCR 2022

CCR is the UK's leading medical aesthetic event that connects surgical and non-surgical medical aesthetics specialities. Each year the Expo offers five conferences that deliver insightful seminars and talks from some of the industries most well-respected and experienced experts.

Known to provide education at the core of each of its Expo's, CCR has fast become the UK's LEADING educational event, putting on conferences that cover both surgical and non-surgical events.

Some of the top features of CCR 2022 included an In Practice Theatre and Aesthetics Arena, a new Aesthetics Wellness stream curated by Mayoni Gooneratne, Masterclasses from Dr Tapan Patel, an Aesthetics Press Conference unveiling the CCR Trends Report, and to top off the Expo a new feature from The Diwali PHI Lanthropy Party supported by Prolenium.

Many industry professionals spoke at the Expo including Miss Priyanka Chadha, Dr Anjali Patel, Dr Joshua Van Der Aa, Mr. Naveen Cavale, and



many more. The Expo was a great opportunity to network and discover the latest clinical advancements, as well as learn best practice from world-leading practitioners.

CCR 2023 will take place on the 19th 20th October 2023 at the Excel London.

This is our pick of the best exhibitors from last year's event, listed here in alphabetical order: Advanced Sedation, Lumenis, T Chauhan Consultancy & The Clinic Builders. Further details can be found below.

For more information, please see below: <https://www.ccrondon.com>

## T Chauhan Consultancy: Ensuring your aesthetics clinics avoid rejected CQC applications

Is the thought of being inspected by the CQC worrying you?

To reduce your overwhelm, I am running my Blueprint for a High Rated inspection 2 day workshop. It is running in June with follow on 3-month online accountability sessions. The workshop will be interactive and get you to think of compliance in a more fun way that is aligned with your clinic. I am keeping it to only maximum of 12 delegates.

During the workshop you will walk away with your action plan to be inspection ready.

The accountability calls will help to keep you on track.



For a no obligation meeting, please book a call: <https://tchauhanconsultancy.ace.page/meet/healthcare-matters-call>

Why should you work with me? I have supported Acute Trusts to meet compliance as a quality manager in the NHS. I received a high commendation from the JACIE inspector for my evidence presentation. I look at the assessment frameworks and look at how that aligns with what the provider does whilst meeting the standards and making evidence gathering part of everyday operations. Clients who have worked with me have attained Good across the board.

Contact Taruna Chauhan CQC Consultant, T 07910 761122 [taruna@tchauhanconsultancy.co.uk](mailto:taruna@tchauhanconsultancy.co.uk) [www.tchauhanconsultancy.co.uk](http://www.tchauhanconsultancy.co.uk)



## Wow results in just one treatment

When it comes to the best CO<sub>2</sub> laser technology in aesthetics, Lumenis' leading technology, experience and track-record are all present in the new ULTRApulse® Alpha. While many other laser skin treatments require recurring visits to achieve noticeable results, ULTRApulse® Alpha shows remarkable results after just one treatment. ULTRApulse® Alpha technology enables the deepest penetration with the lowest energy. This reduces patient discomfort, downtime and thermal damage. ULTRApulse® Alpha enables ultra-short pulses per energy level, further enhancing patient comfort. The technology has been perfected and is now operated via an all-user-friendly interface with embedded presets and intelligent



automation. Wrapped in an ultramodern design and with an intuitive graphical user interface, ULTRApulse® Alpha sets you up for success.

Lumenis is a global leader in the medical aesthetic market and is a world-renowned expert in developing and commercialising innovative energy-based technologies, including Laser, Intense Pulsed Light (IPL) and Radio-Frequency (RF). For over 50 years, Lumenis' ground-breaking products have redefined medical treatments and set technological and clinical gold-standards, revolutionising existing treatment methods, and creating solutions for previously untreatable conditions.

For further information about the ULTRApulse® Alpha, and to register your interest, please visit: <https://information.lumenis.com/ultra-pulse-alpha-uk>



## Mobile Sedation Service for anxious adults and children who need minor procedures



Yes, that is right. We are a group of qualified and experienced multi-disciplinary professionals providing sedation in out-of-hospital settings for anxious patients.

We are based in Essex and provide a mobile service in London and surrounding areas.

We provide IV sedation in adults and children who undergo dental and minor procedures. If needed we are able to also administer IV analgesia, Dexamethasone and fluids as needed and comply with the latest national guidelines, IACSD 2020. All compliance documents needed for



CQC inspections are available on our website, which is password protected.

We have a dedicated expert treatment co-ordinator and sedation specialist diary availability and bookings online. All patients are contacted via phone for pre-assessments and all consent forms are sent electronically to the patients to sign prior to any procedure.

We bring all drugs and equipment needed to provide safe sedation including all drugs to reverse sedation safely if necessary, including an experienced paediatric

sedation trained nurse and doctor. The facility where the sedation will take place will need to have 2 Oxygen cylinders, AED and reliable suction. We will bring the rest as well as invoice patients directly if needed.

We have the right team, qualifications, experience and equipment to sedate children. We regularly sedate children who need dental work and circumcisions. Our minimum age is 6 years old or 20kg.

IV sedation gives you a highly predictable onset, duration and elimination, which make IV much safer, please contact us for bookings or for any questions.

T 0203 535 6888 [admin@advancedsedation.co.uk](mailto:admin@advancedsedation.co.uk) [https://advancedsedation.co.uk](http://https://advancedsedation.co.uk)

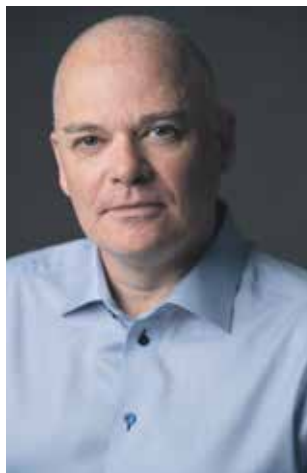


## The Clinic Builders

The Clinic Builders are a unique company that help practitioners, dentists and consultants through the tricky process of setting up and launching their own clinic or facility. We handle all elements of the process from finding a venue to negotiating the lease; From sourcing finance to setting financial targets. The main service we undertake however is the build itself. There are many pitfalls, which can be very expensive and time consuming. The Clinic builders will help you to navigate these effectively and with

minimum disruption to your current practice. Furthermore, we will help you source equipment, contracts and third party arrangements. We are a one-stop shop for everything associated with your clinic or practice build! We have worked with all types of venues from 600 sq. ft. clinics to 12,000 sq. ft. hospitals.

Contact M 07525 850679 [gm@thecosmeticconsultants.com](mailto:gm@thecosmeticconsultants.com) [www.theclinicbuilders.co.uk](http://www.theclinicbuilders.co.uk)



## Introducing EvolveX from InMode

InMode, the leading global provider of innovative medical technologies first brought you the infamous Morpheus8. Now it's announced the launch of its latest – and highly anticipated – technology, EvolveX.



Credit: Innoderm

Now, in another phase of innovation, InMode is delighted to announce the launch of its latest technology – and it's already a firm favourite of Eva Longoria. EvolveX, the ultimate body transformation treatment.

Harnessing the power of an innovative partnership of Radiofrequency energy (RF) for deep heating of tissue, High Voltage

Pulse (HVP) for fat bursting or reduction and electrical muscle stimulation (EMS) that are not achievable during workouts, EvolveX improves tone quickly and effortlessly and in as little as three treatments.

With the bespoke needs of each patient in mind, this single device by InMode can perform three completely different body-contouring treatments, all of which have been clinically proven to help patients reach different aesthetic goals. These individual procedures can also be combined to deliver synergistic layering treatments to produce consistent transformative results based on each patient's individual needs.

Contact [info@inmodemd.co.uk](mailto:info@inmodemd.co.uk) <https://www.inmodemd.co.uk>

the clinic builders  
aesthetic clinic specialists

We provide a bespoke service to clinicians, doctors and surgeons who want their own premises. We specialise in clinic build, clinic fit out and operating theatres. We can handle every single element of your project from location finding to finance, from managing the build to equipment. Our expertise is in ensuring you have a full understanding of the challenges you face and to manage every element of the pathway. We aim to deliver your new venue below budget, on time and to an exceptional standard.

We pride ourselves on our exceptional levels of service, attentiveness and delivery. The clinics we have delivered have gone on to thrive and develop, giving the surgeons and doctors exactly the freedom for their practice they wanted.

For a free zoom consultation to discuss any element of your project, please contact us now!

Visit [www.theclinicbuilders.co.uk](http://www.theclinicbuilders.co.uk)  
Contact Gary Monaghan 07525 850679  
Email [gary@theclinicbuilders.co.uk](mailto:gary@theclinicbuilders.co.uk)





# Premium quality vitamins and supplements



In this issue of Healthcare Matters, we are pleased to feature Decahedron Ltd. as our Pharmaceutical Wholesaler of the Month.

Established in 2011, Decahedron Ltd. is a second-generation pharmaceutical wholesaler based in the UK that specialises in the import and export of branded and generic pharmaceutical products within the EEA. The company is owned by Nasdaq-listed Cosmos Health Inc., an international healthcare group founded in 2009 and based in Chicago, Illinois, with operations in the nutraceuticals, pharmaceuticals, and healthcare



## Sky Premium Life

paragon of beauty is health, which inspired the creation of the Sky Premium Life nutritional supplement line. Through an incredible partnership with Decahedron Ltd. in the UK, the line has flourished and continues to empower individuals to achieve their health goals.

This line of luxury nutritional supplements was made possible by leveraging the strength of an established pharmaceutical company, with cutting-edge facilities located in Athens and Thessaloniki, Greece, and establishing a top-tier product research and development department that



those that follow a Halal and Kosher diet, Sky Premium Life offers:

- + Botanicals, Herbs & Extracts
- + Vitamins & Minerals
- + Specialised Formulas & Complexes
- + Omegas & Fatty Acids
- + Specialised Nutrients
- + Amino Acids

Sky Premium Life products are designed to be a key additional component to a healthy diet consisting of real, clean food. Combining carefully selected raw materials with a production based on strict pharmaceutical standards and GMP protocols, Sky Premium Life offers



distribution sectors. Cosmos manufactures its own lines of proprietary products, such as 'Sky Premium Life' and 'Mediterranean,' of which Decahedron Ltd. is the sole UK distributor, as well as a broad range of branded generics and OTC medications.

Sky Premium Life is a luxury vitamins and food supplements brand with specially formulated products designed to support a broad range of health needs. "Sky Premium Life has over 75 products of vitamins and supplements. They have created unique formulas with vitamins and herbs that support specific health needs, along with a wide range of basic premium quality supplements, for general well-being and vigour," stated Suhel Bhutawala, Purchasing Manager – Decahedron Ltd.

Explosiveness, prudence and ingenuity are the three pillars on which Sky Premium Life has been built. This philosophy is rooted in the belief that the current

has secured all necessary production certificates and is comprised of highly qualified professionals.

"Luxury for us is the high quality of raw materials and high production standards, based on strict pharmaceutical standards and GMP protocols, as well as the scientifically based selection of the right nutrients, in the right combination and in the right content. Luxury for us is our high-end packaging, which sprang from the Art Deco of the 1920s, an era characterised by euphoria and creativity," stated one spokesperson from Sky Premium Life.

Decahedron Ltd. recently started promoting Sky Premium Life products around the world at various exhibitions such as the Pharmacy Show in Birmingham 2022, where it has confirmed it will be exhibiting again in 2023. Suhel and his team also exhibited at the Arab Health Exhibition & Congress 2023 in Dubai between 30 January and 2 February, the largest event of its kind in the Middle East.

This provided a fantastic opportunity for the company to showcase Sky Premium Life products on a worldwide stage to over 130,000 healthcare industry professionals from over 76 different countries.

The Sky Premium Life product range is extensive and tailored to the unique needs of each individual. With a diverse range of products for men and women, options for vegans and vegetarians as well as



a scientifically based selection of products consisting of the right nutrients in the right combination and of the right content resulting in high-quality nutritional supplements that support the needs of the modern lifestyle.

In light of the emergence of COVID-19, the mental health and general well-being of individuals have become increasingly concerning for health experts. Indeed, research has confirmed that sales of vitamins and supplements have increased by 8% during the pandemic in the UK alone.

To address these concerns, Decahedron Ltd. has introduced the latest addition to its range – Sky Premium Life 5-HTP with Vitamin B6 & Vitamin C, which can significantly alleviate the symptoms of anxiety and depression. 5-HTP is derived from the seed extract of the plant simplicifolia, and in combination with vitamins B6 and C, contributes to normal psychological function, normal functioning of the nervous system, reduction of tiredness and fatigue, and protection of cells from oxidative stress. This supplement is just one of the many products that can help boost mental health naturally, safely, and consistently, as well as contribute to living a healthier and happier life.

There are a number of reasons why Sky Premium Life is one of the highest-quality brands on the supplement market. Across the Sky Premium life products range one may find lactose-free, sugar-free, gluten free, salt-free, vegan, vegetarian, Halal and Kosher products suitable for adults, that are trusted amongst various industry professionals and are equipped with certifications based on UK and EU guidelines and regulatory bodies.

Vitamins and supplements will always be needed as they are a fantastic way to complement a healthy diet

and lifestyle, but what has Decahedron Ltd. planned for the future? Here's Suhel's take, "We plan to make Sky Premium Life vitamin and supplement products available at all pharmacies, health food stores and supermarkets in the UK by the end of 2023."

**For more information, or to make a purchase, please see details below:**  
T 01279 435591  
info@dhnltd.com  
<https://www.dhnltd.com>

**Online store for Sky Premium Life UK:**  
[www.skypremiumlife.co.uk](https://www.skypremiumlife.co.uk)

**Amazon Store for Sky Premium Life UK:**  
[https://www.amazon.co.uk/stores/SkyPremiumLife/page/DC7927A9-B117-457A-B330-BA4770575F1D?ref=ast\\_bln](https://www.amazon.co.uk/stores/SkyPremiumLife/page/DC7927A9-B117-457A-B330-BA4770575F1D?ref=ast_bln)





# Easy to use online specialist Medical Monitor Web-shop, with a large selection of UK stock for next day delivery

**BARCO**

**The online shop, [www.surgicalmonitors.com](http://www.surgicalmonitors.com) established a new and easy to use resource for medical practitioners and the NHS, simplifying the purchase of medical monitors and specialist hardware.**

Devices on offer include surgical displays for use in operating theatres, clinical review monitors for use in MDT meetings or doctors' surgeries and high-end radiology monitors for diagnostic purposes.

Any medical technical engineer, radiologist, surgeon, or purchase specialist knows, getting your hands on one of these devices has traditionally been marred by a string of hurdles to purchase.

Whilst most things can be easily obtained on major web portals, the increased usage of online purchasing has still not touched medical specialist devices.

Anyone involved in the purchase of such devices knows how hard it is to find a specialist dealer, enquire about stock and pricing, obtain quotations, raise purchase orders and then finally having to deal with long lead-times when you need a device urgently.

Traditionally the pricing on these devices is a well-protected industry secret, so sellers often make up pricing as they go along. This makes price comparison difficult prior to the lengthy purchase.

Surgicalmonitors.com offers buyers and especially the NHS a transparent one-stop shop for their needs.

The shop features such prominent and trusted manufacturers such as BARCO, LG, Advantech and brings some newcomers to the UK market.

High quality diagnostic and clinical review monitors designed for healthcare professionals ranging from 21" to 31.5" and up to 12MP resolution.

Check out Barco's new line-up of high-precision medical monitors brings accuracy and efficiency to a broad range of healthcare disciplines. Confident diagnoses while guaranteeing perfect image quality over time, and across displays.

Our portfolio of surgical displays is designed for real-time imaging in the operating room. It comprises near-patient and large-screen displays for use in any environment where surgical procedures are carried out, including the endoscopy room, interventional suite, or hybrid OR. Available in high definition or 4K ultra-high definition, and in 2D or 3D.

We also offer an array of inwall PACS consoles for theatres, which are optimized for cleaning and infection control. These displays offer Dicom grade image reproduction and can be equipped with specialist medical computers to easily access PACS images on the hospital network.

Jones AV is a leading supplier of cutting-edge medical systems integrations across Europe and the Middle East for the past 15 years.

We are trusted experts in bringing technology to the operating theatre, helping to improve clinical workflows and patient outcomes.

We are happy assist in any requirements relating to operating theatres integration, we are specialists in individually tailored solutions to your needs and budget.

Let us help you evaluate upgrades to connectivity to auditoria and MDT rooms, or improvements to video conferencing and Tele-health applications to be post COVID data protection secure.

Get advice on stand-alone or integrated solutions for Image and video archiving with integration to Dicom/HL7 systems such as PACS archives and linking to digital patient files.

Benefit from savings in the online store and sign up to our newsletter for regular promotions and product updates. Take advantage of the best pricing in the market.

Upgrading an old medical monitor can be more affordable than you think.

Visit: [www.surgicalmonitors.com](http://www.surgicalmonitors.com)

Pay by card or PayPal, Invoice or take advantage of our new leasing services and spread the cost easily.

All our products and services are available now on the new NHS SBS framework Audio Visual Solutions and Integrated Operating Theatres, register to view the agreement and request access for free: <https://www.sbs.nhs.uk/proc-framework-agreements-support>

Framework reference: SBS/18/CR/WCN/9343

Find out more about Jones AV on: [www.jonesav.co.uk](http://www.jonesav.co.uk)

## SURGICALMONITORS.COM

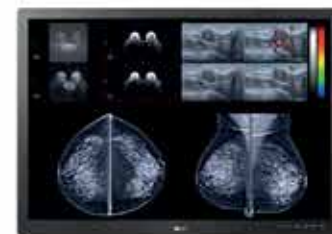
Shop surgical monitors  
**ONLINE**  
No waiting  
**Transparent pricing**



Barco MDSC-8427 LED 27" 4K Surgical Monitor



LG 32HL710S 31.5" 3G-SDI - 4K Surgical Monitor"



LG 31HN713D 31" 12MP IPS Diagnostic Monitor for Mammography

Our portfolio of surgical monitors comprises near-patient and large-screen displays for use in any surgical procedure, including the endoscopy, interventional or hybrid OR.

Available in high definition or 4K ultra-high definition, and in 2D or 3D.

High quality diagnostic and clinical review monitors ranging from 21" to 31.5" and up to 12MP resolution.

...and many more.

**Jones AV Ltd.**  
Medical Systems Integration

All our products and services are available now on the new NHS SBS framework Audio Visual Solutions and Integrated Operating Theatres

Register to view the agreement and request access for free: <https://www.sbs.nhs.uk/proc-framework-agreements-support>  
Framework reference: SBS/18/CR/WCN/9343

0151-6750675

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