# AMERICAN FILMS, INC.

(OTC: AMFL)

Global technology solutions protecting copyright holders



### Who We Are

American Films, Inc. (AFI) is an emerging technology company serving as an advocate for copyright holders across the globe.

AFI's unique proprietary processes and technology are held at its wholly owned subsidiary, FACTERRA, which includes a web-based evidence gathering program that identifies instances of copyright infringement and allows AFI and others to enforce intellectual property rights.

AFI supports the creative process and protects intellectual property in the film and music industries.



OTC: AMFL	
Price (1/3/2023)	\$0.56
52 Week Range	\$0.56 - \$2.02
Market Cap	~\$39M
Common Shares Outstanding	~56M
Number of shares in Public Float	~35M



## **Meet Our Team**



- Over 30 years of experience in technology risk mitigation
- > Focused on generating profitable revenue
- Former president and interim chief executive of a publicly traded company that leverages public records data
- U.S. Army veteran
- Heads finance, accounting and human resources
- Previously served in a variety of finance leadership positions in large cap public companies
- Extensive experience with financial planning and analysis, investor relations, SEC reporting and public accounting
- Heads legal affairs
- Previously served as AFI's outside counsel at Florida-based Morgan & Morgan, P.A
- Strong experience with facilitating high value business transactions and complex intellectual property litigation



- > Heads Facterra LLC (AFI subsidiary)
- Previously senior software engineer at Fidelity Investments, responsible for building compliance platform to meet SEC requirements
- Experienced senior manager coordinating multiple technology platforms with a specific data matrix output
- > Founder & CEO of independent research firm, PAA Research LLC
- Strong track record of generating action-oriented investment ideas with high absolute return potential
- Experience at a global long/short equity hedge fund, focused on small/mid cap stocks and short idea generation
- Former senior research analyst at JPMorgan following the business services sector
- Member of NFL Hall of Fame
- > Senior Marketing Director, Virtuity Financial Partners
- CEO, T&M Urban Ventures
- Former "On Air Talent, NFL Media



### The Problem

Over \$65' billion in revenues are lost due to piracy globally each year



Creative content owners are losing money and very few tools exist to pursue recourse or remuneration



## The Solution



#### MONITORING PIRACY ON CREATIVE CONTENT

Data monitoring services identifying instances of copyright infringement and piracy using BitTorrent technology and other platforms



#### **CREATIVE CONTENT REGISTRATION ON CHAIN**

Subscription-based website offering creative content registration on the blockchain, establishing a global time-stamp and proof-of-existence

Simple yet diversified revenue model (transactional-driven and subscription-based)

Key Benefits to Customers



- Real-time global monitoring offering ongoing protection for creators
- ✓ Invaluable insights for creative content owners on lost earnings and media consumption patterns globally
- Reliable digital courtroom evidence supporting copyright enforcement



# **Market Opportunity**

~\$29B

Annual global music revenue

~\$42B

Annual global box office revenue

(pre-pandemic)

~\$95B

Annual global video streaming revenue

~\$100B

Annual US digital media revenue

~\$143B

Annual US ISP revenue



# **Go-to-Market Strategy**

	Number of Potential Clients	Initial Geographic Focus	Revenue Model	Service Offering	Revenue Potential per Customer
Small	Millions	Global	Monthly subscriptions	Monitoring & chain registry	\$100's / \$1,000s
Midsize	Thousands	Global	Multi-yr contracts	Monitoring & consulting	\$100Ks / \$1Ms
Enterprise	Hundreds	United States	Long term Multi-yr contracts	Monitoring & consulting	~\$1M to \$25M+



## **Customer Acquisition Strategy**



## **Business Development** and Communications

Establish partnerships with creative communities and launch media campaigns targeting industry publications and trade associations to increase awareness





# **Geographic Expansion**

Expand global footprint in Brazil and other regions, such as Latin America, Asia and Europe



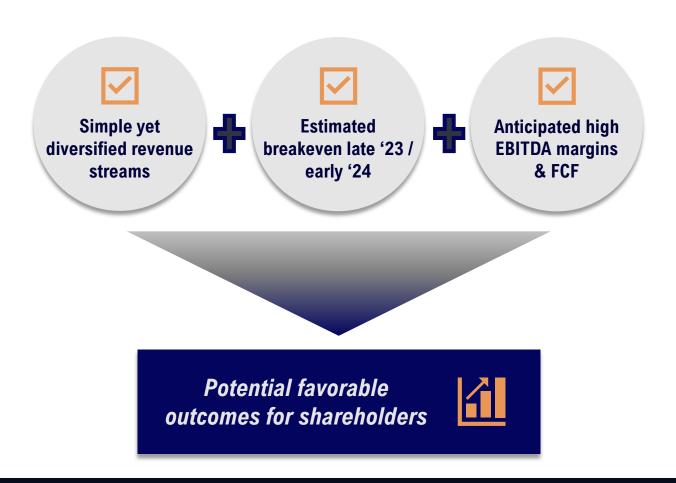


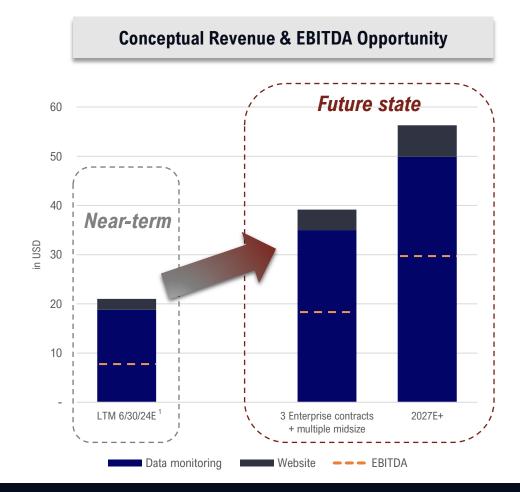
# **Supplementary Applications**

Explore other applications for data monitoring service, such as US government sales and services, and identification and verification services



### **Revenue Growth Model**







# PREMIUM VALUE PROPOSITION



#### **Security**

Advocates and protectors of the creative process for artists across the globe



#### Growth

Substantial earnings growth opportunity driving value for shareholders



#### **Perpetual**

Piracy is an ongoing issue in the digital age facilitating a sustainable business model







# The Digital Millennium Copyright Act (DMCA)

#### What is the DMCA?

 A 1998 United States copyright law that implements two 1996 treaties of the World Intellectual Property Organization

#### What does the DMCA do?

- Criminalizes production and dissemination of technology, devices, or services intended to circumvent measures that control access to copyrighted works
- Also criminalizes the act of circumventing an access control, regardless if there is actual infringement of the copyright itself
- Heightens penalties for copyright infringement on the internet

#### Why does DMCA matter to AFI?

Provides regulatory statute and legal pathway for digital evidence created by our data monitoring service

